Operating Expenses Forecast

Fiscal Year	

	Actual	Estimate	Difference	
Personnel Expenses				
Office				
Store				
Salespeople				
All Other				
Total				
Operating Expense	s			
Advertising				
Bad Debts				
Cash Discounts				
Delivery				
Depreciation				
Donations				
Dues And Subscriptions				
Employee Benefits				
Insurance				
Interest				
Legal And Auditing				
Maintenance And Repairs				
Office Supplies				
Outboard Freight				
Postage				
Rent				
Sales Expenses				
Shipping/Storage				
Taxes				
Telephone				
Other:				
Total				